

June, 2017

Ms. Debra Wanek Superintendent Pelican Rapids ISD #548 PO Box 642 Pelican Rapids, MN 56572

RE: Group Life Insurance, Effective July 1, 2017, Madison National Life; Policy #3389

Dear Ms. Wanek:

Pelican Rapids ISD #548 Group Life Insurance renews July 1, 2017. Due to your participation in the Lakes Country Service Cooperative Group Formal Bid conducted by National Insurance Service, I am pleased to inform you that Madison National Life Insurance Company has been awarded the business. The new rates, effective 7/1/17, are as follows:

Coverage	Current Rate	Awarded Rate
Basic Life	\$.1626/\$1,000	\$.146/\$1,000
Basic AD&D	\$.02/\$1,000	\$.02/\$1,000

These rates are **guaranteed for three years**, until June 30, 2020, assuming no changes to the current benefit structure.

We believe our level of commitment to you is most evident in our ongoing efforts to secure both competitive pricing and extended rate guarantees. We truly appreciate your business and the opportunity to continue negotiating on your behalf.

Please complete the bottom portion and return the copy to National Insurance Services as indication of your acceptance of the renewal.

Thank you for your continued business. If you have any questions or concerns about this renewal, please contact me to discuss.

Sincerely,

Lisa Heiling

Account Representative

Jisa Weiting

Corporate Headquarters 250 South Executive Drive Suite 300 Brookfield, WI 53005

> Indiana Office 9100 Meridian Square 50 East 91st Street Suite 315

Indianapolis, IN 46240

Michigan Offices 310 East Michigan Avenue Suite 503 Kalamazoo, MI 49007

43120 Utica Road Suite 400 Sterling Heights, MI 48314

> 120 East Liberty Suite 220 Ann Arbor, MI 48104

Minnesota Office 14852 Scenic Heights Road Suite 210 Eden Prairie, MN 55344

> Nebraska Office 9202 West Dodge Road Suite 302 Omaha, NE 68114

Pennsylvania Office 90 West Chestnut Street Suite 210 Washington, PA 15301

the control of the control of the control of the first



June, 2017

Ms. Debra Wanek Superintendent Pelican Rapids ISD #548 PO Box 642 Pelican Rapids, MN 56572

RE:

Group Long Term Disability Insurance, July 1, 2017 Renewal

Madison National Life; Policy #6291

Dear Ms. Wanek:

Pelican Rapids ISD #548 Group Long Term Disability Insurance renews July 1, 2017. Due to your participation in the Lakes Country Service Cooperative Group Consortium Formal Bid conducted by National Insurance Service, I am pleased to inform you that Madison National Life Insurance Company has been awarded the business. The new rates, effective 7/1/17, are as follows:

Coverage	Current Rate	Awarded Rate
LTD Coverage	.304% (.00304) of covered	.258% (.00258) of covered payroll
	payroll	

These rates are **guaranteed for 3 years**, until June 30, 2020, assuming no changes to the current benefit structure.

We believe our level of commitment to you is most evident in our ongoing efforts to secure both competitive pricing and extended rate guarantees. We truly appreciate your business and the opportunity to continue negotiating on your behalf.

Please complete the bottom portion and return the copy to National Insurance Services as indication of your acceptance of the renewal.

Thank you for your continued business. If you have any questions or concerns about this renewal, please contact me to discuss.

Sincerely,

Lisa Heiling

Account Representative

40a Weiling

Corporate Headquarters 250 South Executive Drive Suite 300 Brookfield, WI 53005

> Indiana Office 9100 Meridian Square 50 East 91st Street Suite 315 Indianapolis, IN 46240

Michigan Offices 310 East Michigan Avenue Suite 503 Kalamazoo, MI 49007

43120 Utica Road Suite 400 Sterling Heights, MI 48314

> 120 East Liberty Suite 220 Ann Arbor, MI 48104

Minnesota Office 14852 Scenic Heights Road Suite 210 Eden Prairie, MN 55344

> Nebraska Office 9202 West Dodge Road Suite 302 Omaha, NE 68114

Pennsylvania Office 90 West Chestnut Street Suite 210 Washington, PA 15301

of deposits a Constablishing Europeans of MH, to



In return for your commitment to National Insurance Services (NIS), NIS agrees to provide the following:

- Annual Best Practice Service Visit
- Dedicated Account Representative
- Dedicated Client Relations Representative
- Dedicated Billing Representative
- Free Gap Analysis (when requested)
- Compliance with State Bid Laws
- Monitoring Market Conditions

By signing below, you are acknowledging your three year commitment to National Insurance Services (NIS). In pricing the renewal, the claims risk and administrative expenses are spread over the length of the rate guarantee. In exchange for our rate guarantee, you must remain directly contracted with NIS for the duration of the rate guarantee. In the event you cancel prior to the end of the rate guarantee a risk charge in the amount of 1% of annual premium will be assessed for each month remaining on the rate guarantee.

The July 1, 2017 renewal of Group Life Ins accepted.	urance Policy #3389, as outlined above, is
ı	
Signature & Title	Date



In return for your commitment to National Insurance Services (NIS), NIS agrees to provide the following:

- Annual Best Practice Service Visit
- Dedicated Account Representative
- Dedicated Client Relations Representative
- Dedicated Billing Representative
- Free Gap Analysis (when requested)
- · Compliance with State Bid Laws
- Monitoring Market Conditions

By signing below, you are acknowledging your 3 year commitment to National Insurance Services (NIS). In pricing the renewal, the claims risk and administrative expenses are spread over the length of the rate guarantee. In exchange for our rate guarantee, you must remain directly contracted with NIS for the duration of the rate guarantee. In the event you cancel prior to the end of the rate guarantee a risk charge in the amount of 1% of annual premium will be assessed for each month remaining on the rate guarantee.

The July 1, 2017 renewal of Group LTD Insurance Policy #6291 as outlined above is accepted.		
Signature & Title	Date	

Telegraphy is employ herselan of Wij In

AMENDMENT #3 TO SCHOOLS INSURANCE FUND JOINDER AGREEMENT FOR LONG-TERM DISABILITY INSURANCE

Carrier No: 6291 Carrier: MNL

Group Name: Pelican Rapids Independent School District 548 State: MN

Employee Classification: All Insured Classifications

This Amendment, made part of the Schools Insurance Fund Joinder Agreement (the "Agreement") by and between the Administrator of the Schools Insurance Fund and **Pelican Rapids Independent School District 548**, (the "Employer"), amends certain provisions of the Agreement effective July 1, 2017 as specified below. Provisions under this Amendment are subject to all the terms and conditions, limitations and exclusions of the entire contract, unless otherwise stated herein.

Benefit Change(s): None

Rates: The premium rate is decreased to .258% (.00258) of covered payroll.

The above rates are guaranteed for 36 months until July 1, 2020. This rate guarantee will not pertain to adjustments in premium rate due to amendments requested by the Employer.

Continued payment of premium constitutes acceptance of this Amendment, which becomes a part of the entire contract. It shall continue in force under the same provisions that govern the entire contract. All other terms, provisions and conditions of the entire contract remain unchanged except as stated above.

Accepted for SCHOOLS INSURANCE FUND by Administrator, National Insurance Services of Wisconsin, Inc.

Date: June 1, 2017

AMENDMENT #1 TO SCHOOLS INSURANCE FUND JOINDER AGREEMENT FOR GROUP TERM LIFE INSURANCE

Employer Plan No: 3389 Carrier: MNL

Employer: Pelican Rapids ISD 548 State: MN

Employee Class: All Insured Classifications

This Amendment, made part of the Schools Insurance Fund Joinder Agreement (the "Agreement") by and between the Administrator of the Schools Insurance Fund and Pelican Rapids ISD 548, (the "Employer"), amends certain provisions of the Agreement effective July 1, 2017 as specified below. Provisions under this Amendment are subject to all the terms and conditions, limitations and exclusions of the entire contract, unless otherwise stated herein.

Benefit Change(s): None.

Rates:

- <u>Basic Life:</u> Rate shall decrease from \$0.162/\$1,000 to \$0.146/\$1,000.
- All other premium rates shall remain unchanged.

The above rates are guaranteed for 36 months until July 1, 2020. This rate guarantee will not pertain to adjustments in premium rate due to amendments requested by the Employer.

Continued payment of premium constitutes acceptance of this Amendment, which becomes a part of the entire contract. It shall continue in force under the same provisions that govern the entire contract. All other terms, provisions and conditions of the entire contract remain unchanged except as stated above.

Accepted for SCHOOLS INSURANCE FUND by Administrator, National Insurance Services of Wisconsin, Inc.

me A Mille

Date: June 1, 2017